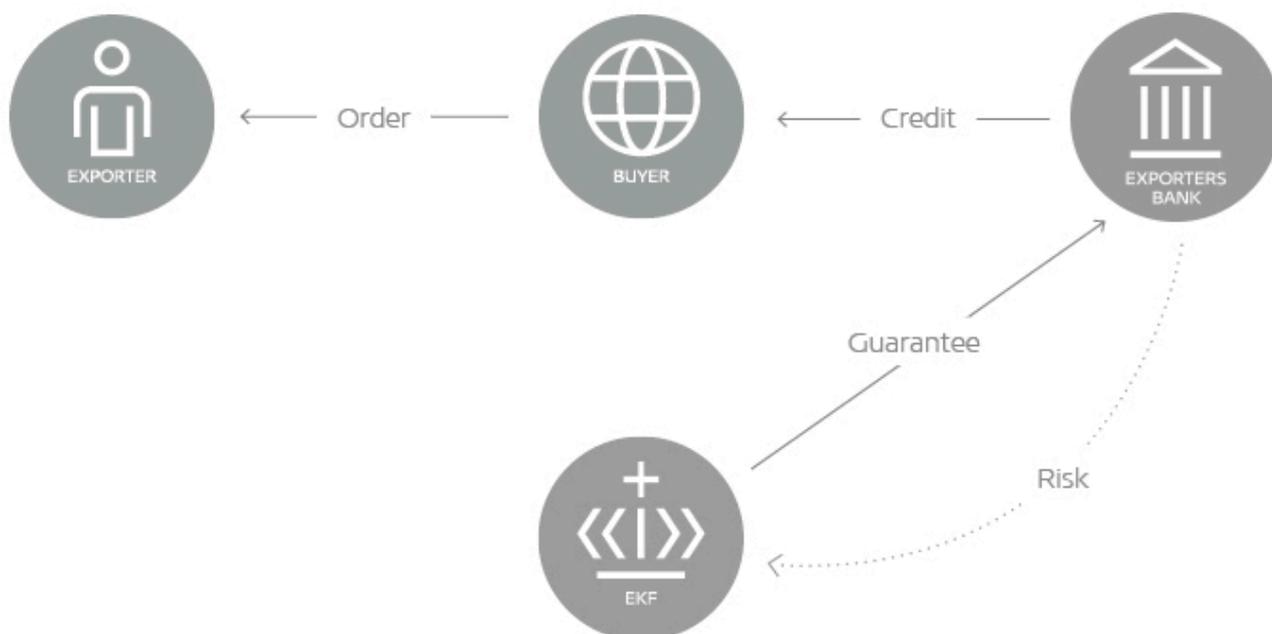


Finance your purchase from a Danish company

EKF is Denmark's Export Credit Agency. We help Danish companies make it attractive for customers abroad to purchase their products. We do so by helping to raise financing through the exporters' Danish bank to foreign customers.

How it works



This model applies to contracts up to EUR 3.3 mill.

Terms

You are required to pay 15 per cent of the order amount to the Danish company upon the signing of the contract.

The remaining 85 per cent will be financed in the form of a credit issued to your company. The credit will be documented by bills of exchange and the credit will be repaid up to 5 years based on half-yearly instalments.

You must sign the bills of exchange and submit them to the Danish company before shipment. The first bill of exchange must fall due no later than 6 months after the takeover.

You repay the bills of exchange at due date to the exporters` Danish bank.

Cost

A fixed interest rate will be included in the bills of exchange. All costs related to the financing will be covered by this interest rate, the size of which depends on country, creditworthiness, currency, general market conditions and the repayment terms.

The Danish company will be able to provide you with an expected interest rate during the negotiation of the order.

Your Creditworthiness

EKF will conduct a credit evaluation of your company and will therefore require copies of your audited account statements for the past 3 years. According to our standard criteria:

- › it is a requirement that your company has existed more than 2 years
- › the equity must be 3 times higher than the financing amount
- › your company`s account statements for the past two years have to show a positive result

Your benefits

- › Long-term financing of investments
- › Stable financing at competitive rates
- › Diversification of your financing sources
- › This type of financing will not impact your credit lines in your bank

